# THE HARRIMAN DIFFERENCE

What sets one material handling company apart from others?





## **IT'S OUR PEOPLE!**

An Indiana-based company, **Harriman Material Handling** specializes in building and servicing complete overhead crane systems. From concept design to installation, each system is tailored to your specific needs.

Why choose Harriman over the others? It's simple: at Harriman, our people make the difference.

With overhead crane systems, every situation is unique; the sheer number of considerations can make your head spin. Fortunately, our helpful, dedicated team of experienced professionals will be with you every step of the way, answering all your questions—and asking a few you might not have considered—to determine the ideal system for your application and budget. We pride ourselves on our comprehensive suite of crane services, from our inspection and maintenance programs to our operator training and beyond. At Harriman, we believe the completion of the project is the beginning our partnership.

When you work with Harriman, you'll quickly discover how our friendly, knowledgable and committed staff sets us apart from other material handling companies. But don't just take our word for it - contact us today and see for yourself!

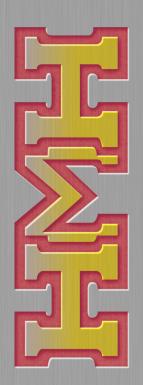
#### **OUR PRODUCTS & SERVICES**

Crane Systems | Monorails | Hoists | Parts | Jib & Gantry Cranes | Below Hook Lifting Devices | 24-Hour Service Installations | Inspections | Engineering | Maintenance | Operator Training | Repair, Remanufacturing & Retrofitting





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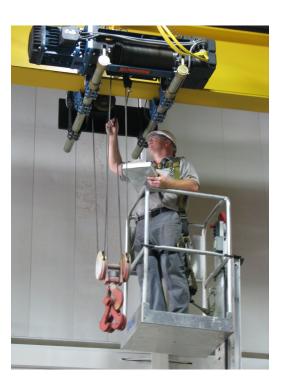
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## **Field Services**

Harriman Material Handling's trained crane and hoist technicians are on call and ready to serve you 24/7/365. All our field service personnel are trained to industry, OSHA and AMSE standards. They'll arrive at your site on time with the latest personal safety equipment and well-maintained, inspected tools.

#### **Crane & Hoist Repair and Maintenance**

- Our 24-hour service is provided by a trained and qualified team of crane technicians, inspectors, electricians, and riggers.
- Our technicians will promptly diagnose and repair the problem.
- When hoist/crane parts are needed, our technicians will work to quickly, efficiently secure the necessary parts.
- If parts are not immediately available, our team will work with you to develop a temporary solution to keep your operations up and running.
- Our technicians pride themselves on documenting and communicating their actions as it relates to the service work.



#### **Maintenance Contracts**

- Working in conjunction with your business, our team will develop a custom program that allows you to focus more on your day-to-day operations.
- Maintenance contracts can be a more cost-effective alternative to hiring additional personnel to maintain your equipment.
- Crane and hoist inspection, routine service and non-emergency repairs can be scheduled for times that minimize intrusion into your daily operations.
- Preventative and predictive maintenance programs are custom-tailored to your company's specific needs.
- You're not getting just a technician. As part of our contract, you'll also receive access to:
  - Our 24/7 emergency service
  - Additional technicians
  - Backup personnel

- Parts and equipment specialists
- Fabrication and engineering staff
- Structural and design teams

- Harriman Material Handling offers a variety of crane and hoist inspection options to meet your individual needs:
  - Basic frequent inspection
- Comprehensive inspection

Periodic inspection

- Preventative maintenance program
- Benefits of routine inspections include OSHA compliance, improved plant safety, reduction in the number of equipment breakdowns, reduction of downtime, identify minor repairs before they become major repairs.
- This service includes a written report on the condition of each unit inspected, and a list of required and recommended repairs, if necessary.
- HMH can also provide non-destructive testing of hooks, dynamic load testing, bore-ascope testing as well as crane operator and safety training.

#### **System Installation**

- Harriman Material Handling provides a nationwide installation service.
- Our team of riggers, welders and technicians stand ready to install your equipment anytime, anywhere.
- Our crew is available to install any type of industrial crane system, monorail, mezzanine, in plant office, shelving, or fall protection system.
- · We are aware of the need to keep production going and as a result after hours, weekend and around-the-clock installations are common.

#### **Crane Retrofits**

- Harriman Material Handling can apply modern electrical, structural and mechanical retrofits to your existing industrial cranes to help them to be even more reliable, safe and to require less maintenance.
- Rehabilitating an existing crane can be a practical solution to gain reliability concerning your overhead crane lifting needs.
- Older cranes were built with a larger number of off-the-shelf items that can be purchased from your local motor, bearing or machine shop which at times makes them quicker and less expensive to repair.
- These cranes were often built heavier than modern industrial cranes, with heavier steel and larger components.



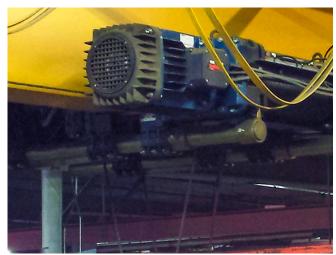






### **The Harriman Difference**

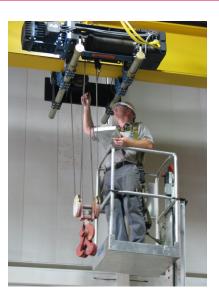
- Customer service is our top priority
- Our staff is trained in numerous manufacturers' equipment and up-to-date with all industry and regulatory standards
- Inspection reports are available 48
  hours after the inspection
- Photographs of deficiencies are included in reports
- Units are prioritized by severity of deficiencies; reports are easy to comprehend





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**Online Inspection Program** 



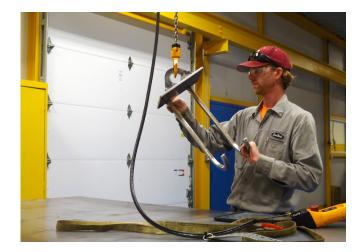
Harriman Material Handling performs all inspections electronically, allowing fast upload of reports with directly intrated images

Our state-of-the-art online program allows you to:

- Perform customized searches for equipment
- View a complete history of inspections and repairs of individual units
- Generate custom reports
- Easily review all systems
- Use in conjunction with RFID tagging
- Customize inspections to meet your specific needs and standards

#### **Other Inspection Services**

- Below-the-hook devices
- Sling and rigging inspections
- Load tests
- Complete runway/monorail surveys
- Non-destructive testing
- Oil analysis
- Training
- Fall protection inspections

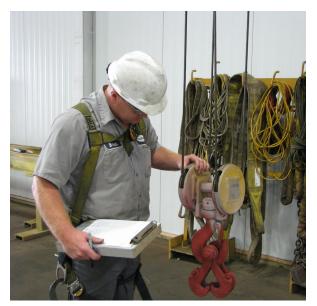


## **Inspection Programs**

Harriman Material Handling offers inspection services for all types, makes, and models of overhead cranes and hoists. Our trained and knowledgeable inspectors are equipped with the latest industry and regulatory standards. We will fully inspect and test your equipment to OSHA, ANSI/ASME, and ASTM standards and prepare a written report on the condition of each unit.



#### Why Perform Regular Inspections?



#### OSHA 1910.179

Requires all overhead cranes be inspected a minimum of one time per year (or more, based on frequency of use)

#### **Reduce liability**

Failure to comply with OSHA regulations exposes companies to increased liability

#### Improve plant safety

Identify and eliminate potential hazards before they occur

#### **Reduces down time**

Problems are diagnosed before they occur; allows scheduling of repairs with zero or minimal interruption of production

#### **Preventative Maintenance**

Harriman Material Handling can create a custom preventative maintenance program specifically designed to perform routine maintenance during an inspection and scheduled repairs to prevent equipment safety issues, breakdowns, and compliance violations. We can help lower costs by eliminating emergency service calls and production down time. We are here to serve you 24/7, 365 days a year.

#### We Can Lift It!



